Top 5 reasons to upgrade Infor VISUAL

Infor VISUAL®, version 9 provides greater visibility over your entire operation with new graphical views, dashboards, and drill-downs to help manufacturers like you overcome complexity, increase productivity, and increase customer satisfaction.

1

GRAPHICAL DOCUMENT LIFE CYCLE

You can now visualize the complete details of an entire sales or purchase order's life cycle, including the status of each document, associated file attachments, and business activities. This gives you an instantaneous 360-degree view of the status of every aspect of an order with complete drill-down to all levels of detail.

2

USER-DEFINED DASHBOARDS

You can now create personalized dashboards from a series of predefined or user-defined views, based on your role within your organization. All graphical views provide a series of selection criteria with complete drill-down to grid format, providing you with visual alerts about potential issues and direct access to document details.

3

LEAD-TIME PERFORMANCE MANAGEMENT

Bolster your organization's Six Sigma and continuous improvement initiatives by identifying non-value-added steps and issues within a product's lifecycle with graphical lead-time performance measurements and analytics. As a result, you can improve operational efficiencies and increase customer satisfaction.

4

SHOP-FLOOR MOBILE AUTOMATION

Give your shop-floor personnel complete access to production schedules on mobile smart devices, which provide a visual view of work sequence, order status, and pending work. Both material and labor can be reported directly from the mobile scheduling dispatch screen.

5

LIFECYCLE NOTIFICATIONS

Automated internal and external notifications can now be set up easily by your sales and purchasing personnel, allowing key stakeholders to be alerted when an activity within an order's lifecycle occurs, such as the shipment of an order, receipt of a critical item needed in the manufacture of a rush order, and payment of an invoice.

Infor VISUAL

ROADMAP

2016	2017	2018
Graphical document lifecycle indicating status, attachments, activities	User-defined dashboard views	General Data Protection Regulation (GDPR) functionality
Enhanced navigation using intuitive icons, graphics, and grids	Lead-time performance management	New language translation UI
Mobile shop-floor scheduling dispatch	Labor and material reporting to the work order from mobile scheduling dispatch	Enhanced shop floor and VTA user interface
Document activities with follow-up reminders	Lifecycle notifications allowing sales and purchasing to automatically send internal and external notifications	Increased unit pricing for Indonesia support
Dashboards with drill-down to document details	Sales order gross profit graphical view panel	Shop floor shipping and receiving
API toolkit	Estimating bid rate categories for performance reporting	Enhanced VISUAL CRM contact center
Graphical view panels showing customer, supplier, and product summary information with drill-down	History change log tracking for all documents in an order life cycle	Infor CRM multi-entity, multisite support
Customizable, web-based splash screen	Document management by site and document type	VISUAL purge historical data feature
Automated run services for MRP, scheduling, and costing	Integration with Infor CRM	Scheduling enhancements from the Infor Customer Enhancement System
CAD integration via CADLink	Library of new feature videos as part of the VISUAL distribution	Sales enhancements from the Infor Customer Enhancement System
	Drag-and-drop query tool with end-user deployment via User Toolbar Maintenance	Financial enhancements from the Infor Customer Enhancement System
	Rate-based scheduling	Core VISUAL enhancements from the Infor Customer Enhancement System
	Overlap operation set up for improved scheduling of work orders	On screen database source feature, showing table and field name
	Advanced planning drill-down to daily inventory positioning within planning bucket	Graphical indicator of in process operations in the Manufacturing Window
	Automated e-mailing of sales invoices	
	Enhancements implemented from input from more than 50 customers via Infor Xtreme®	

STRATEGIC OBJECTIVES

Low cost of ownership

VISUAL is designed to be intuitive and easy to use for small- to medium-sized manufacturing companies looking to reduce training and implementation costs. The solution is deployed as a single database instance, reducing complexity and maintenance costs. Users can upgrade to the next release level or through multiple release levels with a single mouse click.

Specialized by industry, deep in functionality

VISUAL is available in engineered industry suites for focus verticals include prepackaged integration, role-based business process flows, and analytic content— along with actual costing, quality management, and lean scheduling at the core. This also includes project accounting for aerospace and defense, quality and serial/lot tracking for medical devices, dimensional inventory for fabrication, and project management for large-scale jobs.

Adoption of high-value extension applications

VISUAL offers high-value expansion opportunities for customers with packaged Infor ION®-based integrations to Infor Enterprise Asset Management (EAM), Infor CRM, Infor Quality Management (IQM), and Infor Back Office Connect (Salesforce).

Highly scalable

VISUAL is deployed on the Microsoft SQLServer® or Oracle® database, and can be extended using document macros and the API toolkit to address your specific business needs. It's VISUAL's robust and flexible functionality that makes VISUAL the highly scalable solution that manufacturing companies turn to.

LANGUAGES

Simplified Chinese	•	**Italian**	•
Dutch	•	**Portuguese**	•
English	•	**Spanish**	•
French Canadian	•	**Czech**	•

INDUSTRIES

VISUAL is well suited for all make-to-order, engineer-to-order, configure-to-order, assemble-to-order, and mixed-mode order-driven manufacturing environments. VISUAL provides the core business, manufacturing, statutory, and regulatory functionality needed by the following industries.

	Americas	EMEA	APAC
Aerospace & Defense	•	•	•
Automotive	•	•	•
Equipment	•	•	•
High Tech & Electronics	•	•	•
Industrial Manufacturing	•	•	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

MICRO-VERTICALS

Specialty Vehicles; Metal Fabrication; Plastics; Precision Components; Medical Devices; Project-based Manufacturing; Electronics; Machinery & Capital Equipment; Paper Solutions; and all discrete MTO, ETO, CTO, and ATO manufacturing.

RECENT CORE FEATURE ADDITIONS

Companies that upgrade to the current version of VISUAL will experience productivity gains and gain greater visibility to performance measurements.

Graphical 360-degree view document lifecycle

Personalized dashboards with detail drill-down

User-defined dashboard analytics

Customer and supplier 360-degree view panels

Item 360-degree view panels

Sales order gross profit view panels

Lead-time performance management

Document activities and alerts

Lifecycle notifications

Document audit history/change logging

Global financials ACH

Multi-entity, multisite

VISUAL API toolkit

Mobile scheduling dispatch with status icons

Increased drill-downs

Improved form navigation

Automated e-mailing of sales invoices

AutoRun service for costing, MRP, and scheduler

Web-based splash screen

Query tool manager

Document management by site and document type

Expanded RMA features

Credit checking at shipment

Online video library of new features

Rate-based scheduling and planning

Operation set up overlap for scheduling

Throughput allocations by site

Advanced planning daily demand and supply view

SOLUTION ADOPTIONS & EXTENSIONS

Infor OS

Infor CRM

Infor Quality Management (IQM)

Infor Mongoose (with IQM)

Infor EAM

Infor VISUAL BI—Synoptix

Infor Query & Analysis

Infor VISUAL Global Financials

Infor VISUAL Time & Attendance with Shop Floor Mobile

CADLink for VISUAL (supports Altium, AutoCAD, Catia, Creo, DxDesigner, Inventor, NX, SolidWorks, and Solid Edge)

Infor VISUAL: **Why Upgrade?**

CAPABILITIES

Capability	VISUAL 7.1	VISUAL 8.0	VISUAL 9.0
Multi-entity, multisite	Yes	Yes	Yes
Document management by site	No	Yes	Yes
Single sign-on	Yes	Yes	Yes
Evaluation RMAs	Yes	Yes	Yes
Document lifecycle	Yes	Yes	Yes
Graphical document lifecycle	No	Yes	Yes
Dashboards	No	Yes	Yes
User-defined dashboard analytics	No	Yes	Yes
Document activities and alerts	No	Yes	Yes
Infor CRM	No	Yes	Yes
API toolkit	No	Yes	Yes
Graphical-view panels	No	Yes	Yes
Infor Quality Management	No	Yes	Yes
Document audit history	No	Yes	Yes
Lifecycle notifications	No	Yes	Yes
Lead-time performance management	No	Yes	Yes
Query builder with user deployment	No	Yes	Yes
Rate-based scheduling	No	No	Yes
Automated sales invoice e-mailing	No	No	Yes
Advanced planning daily view	No	No	Yes
Mobile scheduling dispatch	No	Yes	Yes
Labor reporting from mobile dispatch	No	No	Yes
Material reporting from mobile dispatch	No	No	Yes
General Data Protection Regulation (GDPR)	No	No	Coming soon
Purge historical data	No	No	Coming soon
Shop floor shipping	No	No	Coming soon
Shop floor receiving	No	No	Coming soon
Shop floor quality	No	No	Coming soon
Shop floor physical inventory	No	No	Coming soon
On-line data	No	No	Coming soon

● Yes   ● No   ● Coming soon

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